



On behalf of the Home Builders Association of Chester & Delaware Counties, I invite you to consider membership in our organization.

When you join the Home Builders Association (HBA), you automatically become a member of the Pennsylvania Builders Association (PBA) and the National Association of Home Builders (NAHB). You can take advantage of the hundreds of services offered only to members.

**Some TOP REASONS why your company should join:**

- **Business Prospects** – by becoming involved in the HBA, you create opportunities to meet with members in the building industry who seek to hire in Chester and Delaware Counties.
- **Cost Saving Benefits** – members have access to a host of special discounts from providers such as General Motors, Lowes, Hewlett Packard, Wyndham Hotels, Office Depot, AT&T, Verizon, Sprint & T-Mobile, shipping services, rental cars, and many others.
- **Workers Compensation and Group Insurance** – members have access to our health and worker’s compensation insurance programs.
- **Education** – throughout the year we offer seminars and educational events on a variety of topics for builder and associate members.
- **Networking events** – great for business contacts and always fun! We offer networking events such as a spring golf outing, a legislative breakfast, a gala Synergy Awards event, Beer and Wine Tastings, Meet the Builder networking event, a Holiday Party, and more.
- **PA One Call Service** – Send or fax invoices to the HBA office for verification and the \$100 fee is waived. There are unlimited FREE uses to members.
- **Community Service** – our members are actively engaged in our community. Charitable initiatives include coat, toy, and food drives as well as hands-on projects like the renovation of a house for low-income women in conjunction with the Home of the Sparrow. There is always an opportunity for members to pitch in and give back.

I’ve included a membership application for your review. But feel free to call me at the HBA office to discuss why you should become a member of the HBA!

Sincerely,  
Lauren Adams  
Executive Vice President  
610-692-7733  
[Laurent@builderpa.com](mailto:Laurent@builderpa.com)



# HBA of CHESTER AND DELAWARE COUNTIES NEW BUILDER MEMBER APPLICATION

Contact Person: \_\_\_\_\_

Company Name: \_\_\_\_\_

Member Type: Builder \_\_\_\_ Level \_\_\_\_ (see reverse) No of Employees \_\_\_\_\_

Company Address: \_\_\_\_\_

City/State/Zip: \_\_\_\_\_

Company Phone: \_\_\_\_\_ FAX: \_\_\_\_\_

E-Mail: \_\_\_\_\_ URL: \_\_\_\_\_

Personal Address: \_\_\_\_\_ Private? \_\_\_\_

City/State/Zip: \_\_\_\_\_ Private? \_\_\_\_

Phone: \_\_\_\_\_ Cell Phone: \_\_\_\_\_ Private? \_\_\_\_

Fax: \_\_\_\_\_ E-Mail: \_\_\_\_\_ Private? \_\_\_\_

### This business is operated by:

Individual \_\_\_\_ Partnership \_\_\_\_ Corporation \_\_\_\_ Date business was started: \_\_\_\_\_ EIN: \_\_\_\_\_

**IMPORTANT: APPLICATION MUST BE COMPLETED IN FULL  
WITH REQUIRED SIGNATURES AND PAYMENT TO BE CONSIDERED FOR MEMBERSHIP**

**Builder Membership** is open to any individual, firm, or corporation whose primary business includes the construction or structural modification of housing or light commercial properties, or land development who shall have conducted business primarily in the territorial jurisdiction of the Home Builders Association of Chester and Delaware Counties.

Primary business of building or remodeling is what type: (please check one)

\_\_\_\_\_ Single Family (spec/tract)      \_\_\_\_\_ Remodeler      \_\_\_\_\_ Other \_\_\_\_\_  
\_\_\_\_\_ Single Family (custom)      \_\_\_\_\_ General Contractor      \_\_\_\_\_  
\_\_\_\_\_ Multi-Family      \_\_\_\_\_ Land Developer      \_\_\_\_\_

If the Building business is less than two years old, what was your previous experience? \_\_\_\_\_

### REFERENCES:

Please provide two trade references. One must be a member of the HBA of Chester & Delaware Counties.

\_\_\_\_\_  
(Name/Co.) (Phone)

\_\_\_\_\_  
(Name/Co.) (Phone)

\*Sponsor: \_\_\_\_\_ Company \_\_\_\_\_

*\*Mandatory for **all** New Members. Contact the HBA office at 610-692-7733 with questions.*

Applicant agrees that the information provided is true and correct, and holds the HBA harmless in the usage of the information provided. Applicant is giving the HBA permission to contact any references listed and make any necessary credit checks to determine applicant's ability to meet established HBA membership requirements. Should membership be extended to Applicant, it is further agreed that Applicant will abide by the Constitution, By-Laws, and the Code of Ethics of the HBA and its state and national counterparts and membership is conditioned upon these standards. Upon termination of member status, Applicant promises to immediately cease all advertising and publicizing of Applicant's connection with the HBA of Chester and Delaware Counties. Applicant understands that acceptance of this application does not constitute membership until approved by the Board of Directors in accordance with the by-laws. Applicant also understands that membership can afford significant savings on certain insurance rates if Applicant is eligible. While membership is a requirement to take advantage of certain insurance programs, acceptance into these programs is not guaranteed.

\_\_\_\_\_  
(Signature)

\_\_\_\_\_  
(Date)

\_\_\_\_\_  
(Please PRINT the name of above signature)

\_\_\_\_\_  
(Title)

## HBA of Chester and Delaware Counties Dues Structure

**Builder Dues:** *Based on gross annual sales in Chester and Delaware Counties\*\*\**

Level A: Sales over \$20 million .....\$3,682.00	Level D: \$2 million to \$5 million .....\$1,852.00
Level B: \$10 million to \$20 million .....\$3,182.00	Level E: Less than \$2 million .....\$ 852.00
Level C: \$5 million to \$10 million .....\$2,682.00	

\*\*\*Builder Members are also expected to contribute to the Housing Industry Crisis Fund (HICF)\*\*\*

### Annual HICF Assessment

Builder A: \$1,234.00    Builder B: \$734.00    Builder C: \$609.00    Builder D: \$234.00    Builder E: \$109.00

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### PAYMENT INFORMATION

Payment:    Check    Visa    MasterCard    AMEX    Discover    **Amount:** \_\_\_\_\_

Card #: \_\_\_\_\_ Exp Date: \_\_\_\_/\_\_\_\_ Card Code: \_\_\_\_\_

### **MEMBERSHIP APPROVAL PROCESS:**

1. Submit a completed membership application to the Home Builders Association accompanied by dues.
2. Membership committee reviews application: references are subject to investigation.
3. Required supplemental documentation is made available by candidate.
4. Application for membership is brought to HBA Board of Directors by Membership Committee for further consideration.
5. Board reviews and votes on all membership applications. All payments shall be returned in full if membership is denied.
6. Membership to state (Pennsylvania Builders Association, PBA) and national (National Association of Home Builders, NAHB) is automatic with local (HBA of Chester and Delaware Counties) acceptance upon final review of the HBA Board of Directors.

**MAIL TO: HBA of Chester and Delaware Counties, 1502 McDaniel Drive, West Chester, PA 19380**



**PENNSYLVANIA  
BUILDERS  
ASSOCIATION®**

# Why?

When you join your local builders association, you automatically become a member of NAHB and PBA. And you receive immediate access to these exclusive member benefits...

## Advocacy and Legislative Efforts

PBA's Governmental Affairs division works diligently to guard against misguided legislation and excessive regulations.

## Health Insurance

Our members have access to fully insured group and individual health insurance, dental and vision benefits, life insurance, AD&D and disability through Pennsylvania Builders Insurance Program.

*Member Hotline 1.888.333.7526*

## Workers' Compensation

McConkey & Co provides members with competitive rates, better claim management and better options for paying premiums.

*Contact Erica Grimm, CISR  
717.755.9266  
egrimm@lekmcconkey.com*

## Access to Expert Resources

### Networking Opportunities

### Credibility

### PSECU Credit Union Membership

### Model Contracts

### PA One Call Program Fee Waiver

Save \$125 first call of the year fee.

*Contact Joan Dunkelberger  
800.692.7339, ext. 3700  
jdunkelberger @pabuilders.org*

### Bonded Builders Warranty Group

New home warranty plans.

*Contact Joseph Pushak  
800.749.0381, ext. 3625*

### Constant Contact Discount

*Contact Melanie Wise  
717.730.4380, ext. 3012*

*mwise@lpabuilders.org*

### Marketing Services from BOX

List your new homes or communities for free.

*thebdx.com/free*

## Member Rebate Program for Builders

Discounts from suppliers like Pittsburgh Paints, Heat & Glo, Delta and more!

*Contact Richard Robinson  
866.849.8400  
info@hbarebates.com*

## Energy Plus Electricity Savings

Bonuses for enrolling home or business, and cash back rebates.

## Home Builders University

Earn PA Continuing Education Credits with online courses.

*homebuildersuniversity.com*

## National Purchasing Partners

Discounts on Verizon Wireless, Staples, Sherwin Williams, Airgas and more!

**...ready to start saving time and money?**

**Contact your local builders association today!**

PBA Member Benefits brought to you by



800-692-7339  
pabuilders.org

## *Benefits at a Glance*

[www.pabuilders.org](http://www.pabuilders.org)



The PBA experience is different for all members, but most members find one or more of the following a rewarding part of their membership:

**Advocacy and Legislative Efforts** - PBA's governmental affairs division works diligently to guard against misguided legislation and excessive regulations. The result is a better business environment for homebuilders, remodelers and others in the industry in PA.

**Access to Expert Resources** - We have experts on staff to provide technical advice to help solve your problems. As a PBA member, you get immediate access to experts in building codes, regulatory issues, green building, technology and public relations.

**Networking Opportunities** - Many members tell us that networking is a primary reason for joining. As a PBA member, you can connect with industry colleagues to share information and make important business contacts.

**Credibility** - Your PBA membership sets you apart and identifies you as an industry professional. We encourage you to use our logo and build confidence with your peers, customers and the community you care about and do business in.

**Health Insurance** - our members have access to fully insured group and individual health insurance, dental and vision benefits, life insurance, AD&D and disability through Pennsylvania Builders Insurance Program. Members also enjoy dedicated service with a hotline for premium member service. 1.888.333.7526

**Workers' Compensation Program** - McConkey & Co provides PBA members with competitive rates, better claim management and better options for paying premiums. Contact Erica Grimm, CISR at 717.755.9266 or [egrimm@ekmccconkey.com](mailto:egrimm@ekmccconkey.com)

**PA One Call Program** - When builders use the PA One Call service before digging for the first time each year, they normally pay a \$125 fee. For PBA members, that cost is waived. A \$125 savings! Contact Joan at PBA, 800.692.7339, ext. 3700 or [jdunkelberger@pabuilders.org](mailto:jdunkelberger@pabuilders.org)

**BOST Workplace Benefits** - With the BOST Advantage Card, PBA members can save money on out-of-pocket healthcare expenses, prescription & dental costs, & take advantage of other lifestyle savings. Works with or without insurance. This plan is NOT insurance. Members may enroll in the program individually, OR employers may provide as an employee benefit. Contact Sam Boore at [sboore@BOSTbenefits.com](mailto:sboore@BOSTbenefits.com) or 877.283.7660, ext. 208.

**Bonded Builders Warranty Group** - Bonded Builders Warranty Group offers new home warranty plans. Contact Joseph Pushak at 800.749.0381 ext. 3625.

**Member Rebate Program for Builders** - Group purchasing discounts on items you already buy from suppliers like Pittsburgh Paints, Heat & Glo, Delta and more. Over 70% of the Builders & Remodelers who participated last year received back in rebates more than they paid in annual dues to the Association! Contact Richard Robinson at 866.849.8400 or [info@hbarebates.com](mailto:info@hbarebates.com)

**National Purchasing Partners** - this group purchasing program negotiates significantly discounted rates on many national products and services, including Verizon Wireless, Staples Office Products, Sherwin Williams, Airgas and more.

**Energy Plus Electricity Savings Program** - PBA members who switch to Energy Plus as their electric supply company can receive bonuses for enrolling their home or business, as well as cash back rebates.

**PSECU Credit Union Membership** - PBA members are eligible for membership in the state's largest credit union. Non-profit and member owned, PSECU offers no or low-fee services that will put more money in your pocket. Visit [psecu.com](http://psecu.com) for more info.



**Model Contracts** - Our members have access to a model building contract, plus contracts for home improvement contractors that meet the requirements of the state home improvement contractor registration law. A savings of time and expense!

**Home Builders University** - Earn PA Continuing Education Credits with affordable online training courses. PBA members are eligible for discounted rates on all courses with a verified email address. Visit [homebuildersuniversity.com](http://homebuildersuniversity.com) for more details.

*When you join your local builders association, you automatically become a member of both PBA and the National Association of Home Builders. Contact the HBA of Chester and Delaware Counties today at [buikleroa.com](http://buikleroa.com) or 610.692.7733*